

2011 Public Advocate of the Year Otis Turner is Senior Business Development Specialist at the San Francisco National Enterprise Center (SFNEC) of the Minority Business Development Agency (MBDA), U.S. Department of Commerce. The SFNEC is headquarters for MBDA's Western Region which includes all of the Western United States, including Alaska and Hawaii. In 2010, MBDA was responsible for assisting minority-owned businesses in securing approximately \$3 Billion in contracts and financing. As Senior Business Development Specialist, Mr. Turner is responsible to promote the growth and global competitiveness of minority-owned businesses, making them better equipped to create jobs, impact local economies and compete successfully in domestic and global marketplaces. This is accomplished by assisting owners of minority-owned companies through consulting services, and with contract and financing opportunities, bonding and certification services, building business-to-business alliances and executive training.

2011 Native American Advocate of the Year Victor Valdez is the Project Director of the Washington Statewide Minority Business Enterprise Center. He brings to the Center a background in business, economic development, and international trade with a strong background on minority business issues. He previously served as the President & CEO of the Northwest Minority Business Council, growing the organization to its greatest achievements in its 30 year history. He was an International Sales Manager at Johnson International Company concentrating on the Latin American and southern European markets before joining the Council. Prior to coming to Seattle, he spent several years with the Arizona Hispanic Chamber of Commerce. He began his career there as the Member Services Director then advanced to a Program Manager spending his last few years as the Associate Director overseeing various chamber business development programs. In his tenure as program manager, he served as the U.S. Dept of Transportation's Regional Director conducting outreach to small disadvantaged businesses in AZ, CA, NV and HI. Mr. Valdez

2011 Indian Business of the Year Vulcan Products, Inc. is a premiere provider of Quality Fabrications and Precision Machined Details including special tooling, hardware and plate-work manufacturing. The advanced fabrication and manufacturing company supports commercial and military markets, utilizing the industry's latest technology and journeyman level craftsmen. VPC's technical team provides lean manufacturing practices and stringent quality control processes; their commitment to high quality, competitive price and on-time delivery creates a long term value. Established in 1984 and located in the Pacific Northwest we're ISO 9001:2008 Registered and offer a complete "Turn-Key" project management service, to meet your engineered requirements and exceed expectation. They are a Native American owned company currently supporting the Aerospace, Defense, Clean Energy & Nuclear Industry.

Mike Russell, Sr. is General Manager and Owner.
Mike Russell Jr. is the Business Development Manager.



*Northwest Native American
Business Enterprise Center*

MedWeek Awards Luncheon

*August 4, 2011
Tulalip Resort Casino*

Awards Banquet Program

Welcome Remarks:

*Eric S. Trevan, President and CEO
NCAIED*

Keynote Speaker:

*Gabriel S. Galanda, Attorney
Galanda Broadman, PLLC*

Awards Presentations

2011 Public Advocate of the Year

*Otis Turner, San Francisco National
Enterprise Center, MBDA*

2011 Native American Advocate of the Year

*Victor Valdez, Northwest Minority
Business Enterprise Center*

2011 Indian Business of the Year

*Mike Russell, Vulcan Products
and Mike Russell Jr., Vulcan Products*



Welcome Eric S. Trevan is the President and Chief Executive Officer of the National Center for American Indian Enterprise Development. He is energized to move forward with the mission of the National Center and as a Tribal Citizen of the Match-E-Be-Nash-She-Wish Band of Pottawatomi Indians, is honored to assume the leadership role of this effort. Mr. Trevan's past positions include Tribal Operations Officer of the Pokagon Band of Potawatomi, Chief Executive Officer/Executive Director of Northside Economic Potential Group (NEPG), Director of Planning and Development for the City of Whiteville, North Carolina, Assistant to City Manager in Port Huron, Michigan and Interim Tribal Operations Manager for the Nottawaseppi Huron Band of Pottawatomi Indians. Past notable activities have included appointments to the Board of Directors of Chi-Ishobak (CDFI), Tribal Land Use Committee, Association for Enterprise Opportunity Policy Committee, Kalamazoo Parks Foundation Board of Directors, National League of Cities Municipalities in Transition Planning Committee, Michigan Municipal League Transportation, Infrastructure and Environmental Affairs Committee, Community Relations Board for the City of Kalamazoo and the recipient of the Business Thought Leader award for West Michigan in 2008. He holds a Bachelor's of Arts (Public Administration/Economics) from Western Michigan University; a Masters Degree in Administration (Public Administration) from Central Michigan University and is pursuing his Doctoral degree in Economic Development/Planning. He has a beautiful wife Karah, a two and a half year old daughter Kala Indigo and a nine month old son, Easten Sage.



Keynote Gabriel "Gabe" S. Galanda focuses his practice on complex, multi-party litigation and crisis management, representing tribal governments and businesses. He is skilled at defending tribes and Indian-owned enterprises from legal attacks by local, state and federal governments, and representing plaintiffs and defendants in catastrophic personal injury lawsuits. Gabe also assists tribes with transactions and strategy related to various economic development initiatives, and works with publicly-traded and other sophisticated companies that do business in Indian Country. Gabe also mediates and arbitrates disputes between tribal and non-tribal governments and other parties. From 2000 to 2010, he practiced law with the large, regional corporate firm, Williams Kastner, where he was the youngest lawyer to ever be elected to the firm's membership and to serve on the firm's Board of Directors. He writes prolifically about issues of tribal litigation and business, having been published over 70 times in such national periodicals as *National Law Journal*, *Business Law Today*, *Gaming Law Review & Economics*, *Indian Gaming* magazine and *Indian Country Today*. Gabe holds a Bachelors in English Literature from Western Washington University and a J.D. from University of Arizona College of Law. Gabe is an enrolled member of the Round Valley Indian Tribes.